



# **Sales Analysis/ Executive Summary Online Training**

- **Sales Analysis Overview**
  - Setting up Sales Analysis
  - Integrated with Order/Invoice Processing
  - Integrated with Service Repair / Job Billing
  - Integrated with Job Closing / Job Reopening
  - Integrated with Executive Summary
  - Accounts Receivable Period End Update
  - Purging Sales Analysis
  
- **Sales Analysis Reports**
  
- **Sales Analysis Inquiries**
  
- **Q&A**
  
- **Executive Summary Overview**
  - Snapshot view of your company's financial details
  - Can be viewed by Summary for several months or Calendar month day-by day breakdown.
  - Displays last date summary data was generated
  
- **Generate Executive Summary**
  - Generate from System Maintenance
  - Generates for all companies
  - Uses current terminal date for updating
  - Generate at any time and as often as needed
  
- **Viewing Executive Summary Information**

- **Summary**
  - ✓ **Accounts Receivable**
  - ✓ **Accounts Payable**
  - ✓ **Sales Orders**
  - ✓ **Purchase Orders**
  - ✓ **Sales Analysis**
  - ✓ **Gross Profit**
  - ✓ **Inventory**
  
- **Q&A**